



## Sandra L. Johnson to Receive Chapin Award

In recognition of her outstanding service to the Association, AATCC has named **Sandra L. Johnson** as the 2018 recipient of the Harold C. Chapin Award for her service to AATCC.

### AATCC Activities

Johnson joined AATCC in 1981. She served as the 44th President of AATCC from 2015 through 2016. During her six-year presidential tenure, she served on the Study Committee on Employee Benefits, Appropriations Committee, Building and Grounds Committee, Executive and Technical Committees on Research, Membership and Publications Committees, Constitution and Bylaws Committee, Committee on Conferences, Education Advisory Board, and the Harold C. Chapin, Louis A. Olney, Henry E. Millson, and Young Entrepreneur Award Committees. She also chaired the AATCC Foundation Board of Directors. She chaired the

Appropriations Committee as Immediate Past President, (2017 through 2018), and the Awards Oversight Committee as President-Elect (2013 through 2014).

Prior to her presidency, she served on the Yarn Dyeing Technology Research Committee from 1989 until 2009. She served on the Executive and Technical Committees on Research from 2006 through 2010. During this time, she also chaired the Education Advisory Board, and in this capacity, served on the AATCC Board of Directors. In 2011, she served as secretary of the Concept 2 Consumer Interest Group. She was appointed and served on the AATCC Strategic Plan Review Committee from 2011 through 2016, and currently serves on the 2018 Strategic Planning Committee. She chaired the Executive Vice President Search Committee from 2017 through 2018.

A strong advocate of education, Johnson is an active speaker and participant in local and national conferences, workshops, and symposia. She has

been an annual presenter at AATCC Color Management Workshops since 2010 and participated in the development of programs designed to bring together brands and retailers with manufacturers and suppliers in the textile supply chain.

## Accomplishments

Johnson received her degree in Chemistry from the University of North Carolina, Chapel Hill, and an MBA from Duke University.

Johnson's career began with Milliken & Co. in 1978, as a production shift manager. She quickly moved into Process Management and in 1981 was promoted to Quality Control Manager of the Decorative Fabrics Division. In 1982, she returned to production management and served as Manager of the Dye Services Department, Technical Manager for the Decorative Fabrics Division, and Department Manager overseeing the maintenance and operation of a computer controlled continuous dye injection (Millitron) and finishing range that was designed to produce fabrics for home furnishings.

After eight years at Milliken, she joined Burlington Industries as a chemist for a short time, before joining Ciba-Geigy Corp. in 1987. At Ciba-Geigy, she started as an intern and upon completing her internship, she represented Ciba in both technical and sales representative roles. In 1990, she moved into advertising and marketing as the manager for the North American region. In this role, she developed and coordinated marketing and advertising campaigns for the textile product division units. She instituted Color Trend, a fashion color forecast, and promoted this service to select Ciba-Geigy key customers and designers in the United States. She also managed the telemarketing business segment. Three years later, Johnson was the Team Leader for the Yarn, Nylon, and Wool Industry (1993-96), Commission Team Leader (1996-97), Vice President of the Commission Strategic Business Unit (1997-98), and Vice President of the Commission, Knit, and Yarn Business Unit (1998-2001).

In 2001, she became Vice President of Sales Support for Ciba Specialty Chemicals. Three years later, Johnson became Vice President of Ciba Textile Services, a new business segment of Ciba Specialty Chemicals. Johnson focused Ciba Specialty Chemicals on developing textile services in North and

South America, under global guidelines, by selling services to brands, retailers, merchandisers, and members of the textile supply chain. Johnson built a successful service business to partner with major brands and retailers (Textile Services), and along with her team built and operated a dedicated Textile Services lab and sample dye house facility. She developed and managed relationships with marketing and technical service heads in North and South America to achieve the goals of Textile Services and Textile Effects (dye and chemical).

Five years later, Ciba Specialty Chemicals was acquired by Huntsman, who renamed the business Huntsman Textile Services. In 2008, Johnson moved to Color Solutions International (CSI), where she is currently Director of Sales. In this capacity, she drives sales revenue and provides strategic representation of CSI Color Management products and services to national and international markets.

Besides membership in AATCC, Johnson has participated as a member of the Greensboro Triad & Apparel Club, the Color Marketing Group, the Acrylic Council, and the Color Association. She served as a Loaned Executive for Greensboro's 1991 United Way Campaign and the 1992 Pacesetter United Way Campaign.

## The Chapin Award

The Chapin Award was established in 1958 in honor of Harold C. Chapin, professor of chemistry at Lowell Textile School, who served as national secretary of AATCC for nearly 25 years. The Association will present the Chapin Scroll during the International Conference Awards Luncheon that will take place at the Sheraton Fort Worth Downtown in Fort Worth, Texas, USA on April 11, 2019.

For a complete list of our esteemed past award recipients, visit [www.aatcc.org/abt/awards/chapin/chapin-award-recipients](http://www.aatcc.org/abt/awards/chapin/chapin-award-recipients)